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C O D E X



هيئة التقييس  
لدول مجلس التعاون دول الخليج العربية  
GCC Standardization Organization

## CODEX TRAINING / OUTREACH SESSION

### CASE STUDY II

### *Efforts of Negotiations*

#### Case Study Background

Several years after the adoption of the Regional Standard for Harissa, (Red Hot Pepper Paste) – STAN308R-2011, a number of delegations from the near East Region, are considering to propose the development of an international standard for this commodity.

The rationale used includes the following arguments:

- this commodity is now far more available than the Near East region itself
- this commodity warrants to be well characterized for consumers around the world and to be well distinguished from other red hot pepper sauces.

During one of the meetings of the Codex Committee on Processed Fruit and Vegetables (CCPFV), the supportive countries gauged the level of interest of various delegations, present at the meeting, prior to embarking on the development of a Project document.

Several countries expressed concerns about the development of this standard, at the international level, indicating that the current practice in most of the World, tends to offer a great diversity of products for what is identified as “Harissa”.

As a result, developing such a standard would be difficult to achieve, based on the “amenability to standardization” principle, making consensus quasi impossible, between countries.

Your country delegation decided to support the “conversion of this regional standard to an international standard”.

What would be the main arguments to be developed in the context of a negotiation with delegations opposed to the Conversion?

Discuss your approach in collaboration with other supportive delegations.